

**Consider Ken Unger's newest presentation
at your 2012 conference or event!**

How to Build a World Class Advisory Practice



During this new presentation, Ken Unger shares with financial professionals how to build a world class advisory practice that stands above the competition. Ken will teach your group ***not just what to do, but how to do it.***™

He will show your advisors how to create and implement a plan that will help retain their current clients, generate more referrals and help build a more efficient, thriving, and successful practice. ***This presentation will be the highlight of your event!***



Ken Unger is one of the most sought after, highly rated keynote speakers in the financial industry. Ken coaches many of the industry's elite practices, with several of them on Barron's Top Advisor list.

If you are interested in providing information that helps your registered representatives' **revenue take a quantum leap**, or if you just want to **maximize their efficiency**, plan on having Ken as a speaker at your next conference or meeting.

Please call Million Dollar Producer at
(866) 866-0472 or visit **www.MDPRODUCER.com**
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and Million Dollar Producer or to book
Ken at your next event.

***We also customize
presentations for
your group or meeting!***

Topics covered can include:

- Defining your niche
- Expanding your fee-based business
- Significantly increasing your production
- Generating referrals
- How to meet with qualified prospects
- Adding value to the client relationship
- Ways to jump-start your business